



Homewares Products

Subject Matter Expert

About us

Turquoise Mountain supports artisans and communities to protect and revitalise their heritage. Our work is rooted in the belief that cultural heritage has the power to transform lives. Founded in 2006 by His Majesty King Charles III, we work directly with artisan communities in Afghanistan, Myanmar, Saudi Arabia and the Levant. To date, we have trained and employed over 11,500 artisans, restored more than 180 historic buildings, provided primary healthcare to over 275,000 patients, and education and cultural heritage programmes to over 4,500 children.

In 2026, we plan to train 1,300 new artisans and builders, support 200 new local businesses, provide primary healthcare to 30,000 patients and generate \$1.5 million in direct sales of artisan products.

About the role

Turquoise Mountain is currently reviewing its product offers to consolidate and refresh its homewares ranges, to ensure consistency, alignment with market demand and industry standards, and a full review of its draft product specifications. We are seeking an experienced homewares product developer, with a particular focus on tableware, home accessories and soft furnishings. The role is offered as a short-term, flexible consultancy of up to 20 days, ideally delivered during July & August 2026.



[TURQUOISEMOUNTAIN.ORG](https://turquoisemountain.org) | [@TURQUOISEMOUNTAIN](https://twitter.com/turquoisemountain)

Registered Office: Princes Exchange, 1 Earl Grey St, Edinburgh EH3 9EE

Turquoise Mountain Trust is a registered charity no. SC037343 and as a company no. SC299579

Scope of role

Product Familiarisation

- Review existing homewares product listings and catalogue from across Turquoise Mountain's countries.

Target Markets Clarification

- Work with teams to confirm and refresh if needed target markets in local, regional and international contexts, based on agreed criteria and existing TM product and market development approach.
- Confirm pricing architecture, product ranges and industry specifications required for homewares for target markets.
- Suggest additional market opportunities or routes to market as may be appropriate.

Product Offer Rationalisation

- Rationalise existing products from across TM's catalogued offer into coherent ranges and product offer relevant to target markets.
- Identify gaps in current listings, typologies and collections in developing coherent range plans.
- Highlight inconsistencies in approaches to product specifications, pricing and target markets.

Product Specifications & Industry Standards

- Review and edit existing TM product specifications document, to ensure fully complete and rationalised product specifications across TM's homewares, to reflect target market expectations.
- Ensure product specifications are aligned with industry standards, market expectations and pricing.
- Create detailed range plans frameworks for homewares to prepare teams for onward product development.
- Identify opportunities and propose options for further product development within overarching range plans to extend market access locally, regionally and internationally.





Person Profile

We are looking for someone with:

- Significant experience working in product development for homewares in a retail environment from concept through to delivery;
- Experience working with the technical teams to ensure products are commercially viable and pass industry standard testing;
- Experience in managing the profitability of product range development through financial management including budgeting and forecasting;
- The ability to quickly develop a full understanding of the scope of Turquoise Mountain products and work in a detailed and targeted way.

What we offer

The role is offered on a consultancy basis for up to 20 days' work to be delivered during the months of July and August 2026.

A day rate will be agreed with the successful candidate, dependant on their experience and the level of autonomy with which they can complete the work, but is likely to be in the region of £350 per day.

How to apply

Please send your CV and a brief cover letter outlining your relevant experience and interest in the role to: vacancy@turquoisemountain.org Please combine your CV and cover letter as a single pdf document, and do not send any other documentation, we do not require recommendations, references, or certificates at this stage.

Please apply as soon as possible, we are looking to appoint as soon as possible and will close the vacancy once a suitable candidate has been identified.



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